

Juan A. Blanco

Over 25 years of extensive experience in Risk Management Debt Collection Services and Call Center Management including Commercial, Consumer and Federal and State contracts.

n Co-founded National Asset Management in the fall of 1994. Acted as President and COO of NAM up until its sale in 2001. NAM became the operating platform of Worldwide Asset Management, which became West Asset Management as of August 2004. Today WAM is one of the largest Servicers and Debt Buyers in the US. In 2006, founded International Risk Management Group and successfully negotiated the acquisition of all of the Mexico operations and assets of West Asset Management (a division of West Corp). IRM currently operates a nearshore facility situated in Guadalajara, Mexico that provides debt collection and distress asset acquisitions in Mexico and the US.

n Some of his M&A experience includes: Spearheaded and successfully negotiated the sale of stock of National Asset Management to Worldwide Asset Management, in 2001. Participated in due diligence evaluation and purchase negotiations of the assets of Education Credit Services, a Virginia Risk Management Corporation under receivership, in the summer of 2001. He also actively participated in due diligence evaluation on a \$175,000,000 transaction to West Corp during the summer of 2004.

n Education: BBA with a major in Finance from Sacred Heart University in San Juan, Puerto Rico.



Presidente & CEO

**INTERNATIONAL RISK
MANAGEMENT GROUP**