

## *Andreas Suma*

He is a Senior Director for Latin American services for Fair Isaac Corporation. He currently manages multiple practice areas and service teams that deploy solutions to industries seeking to leverage analytical and decisioning technologies for risk and customer-focused strategies at either functional or enterprise levels. In his role, he also partners with the sales organization to craft solution offerings to C-level buyers and migrate through sales life cycle through end delivery.

He is a Senior professional with fifteen years experience of consulting, business development, and engagement management in financial services, consumer credit, and technology, with a focus on strategic analysis and technology investment and deployment. Successfully involved in wide range of engagements utilizing the following competencies:

- Development and Deployment of Analytical Solutions
- Business Process Design and Improvement
- Software Development and Implementation
- Strategic Marketing and New Product Development
- Risk Management
- Financial Analysis and Modeling
- Strategy Consulting
- Engagement Management

Andreas has previously worked at Fannie Mae, Booz Allen & Hamilton, and CGI-AMS. He currently resides and is based in Sao Paulo.



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Latin American Services*

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