

**MICHAEL A. LALLY**  
**Deputy Commercial Counselor**  
**U.S. EMBASSY COMMERCIAL**  
**SERVICE IN MEXICO**



*Mr. Lally, a career member of the Foreign Service, is Deputy Commercial Counselor at the U.S. Embassy Commercial Service in Mexico City, Mexico.*

*From 2003-2005, Mr. Lally was Director of the U.S. Export Assistance Center in Philadelphia, and provided business consulting and advisory on overseas market development. Prior to this position, Mr. Lally was Senior Commercial Officer at the U.S. Embassy in Baku, Azerbaijan where he worked extensively on energy and transportation transactions. From 1999-2000, Mr. Lally was with the AES Corporation, the world's largest independent power producer, as Vice President for Business Development and head of AES's Moscow office. Prior to that, Mr. Lally was Senior Commercial Officer with the U.S. Embassy in Almaty, Kazakhstan (1996-1999), where he advised on privatization transactions and advocacy with the Kazakhstani government and U.S. firms. From 1993-1996, Mr. Lally was Deputy Commercial Attaché at the U.S. Embassy, Kiev, Ukraine, where he participated in opening the first U.S. Commercial Office in independent Ukraine. In 2002, Mr. Lally was temporarily posted to Afghanistan to support U.S. business development in telecoms and a major hotel venture.*

*Before joining the Foreign Service, Mr. Lally was an Energy Analyst with the Science Applications International Corporation in McLean, Virginia, where he specialized in post-Soviet energy markets. Mr. Lally has ten years of in-country expertise in the former Soviet Union, specializing in oil and gas, power generation and distribution, infrastructure, and trade and project finance. Mr. Lally holds a Master's Degree from Indiana University and Bachelor Degrees with Honors from The American University in Washington D.C. He is a graduate of the Wharton Management Program of the University of Pennsylvania (2005). He speaks Spanish and Russian. In March 2008, he was a Faculty Member at the U.S. Air Force's Wargaming Institute at Maxwell Air Force Base in Montgomery, Alabama. He holds Bronze and Silver Medals for superior federal service and support of U.S. business development overseas.*

*As Commercial Counselor, Mr. Lally is the Chief Operating Officer for an export promotion program spanning four Mexican cities, with a team of over fifty professionals. His next assignment is as Commercial Counselor in the U.S. Embassy's Commercial Service in Ankara, turkey (Summer 2010)*

*As son of Irish immigrants, Mr. Lally is a native of the Bronx, New York, and is married to the former Lilia Chichikal of Kiev, Ukraine. They have a daughter, Marianna Alexandra.*